

PACE Books

In *Growing Your Client Base* the authors bring their thinking up to date and deliver a 'joined up' A to Z of today's best practice in professional services business development. This step-by-step approach will help to deliver the highest returns from any firm's, department or individuals investment in business development.

If you want to win more of the right work, from the right clients and the right fees, this is the book for you.

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Webinars

This online seminar recording offers a more comfortable means to expand a firm's client portfolio. It provides practical tips on the best way to secure a first meeting with a new client.

John Monks

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PACE SeminarEvent

On October 10th 2010 PACE Partners International invite you to the annual seminar being held at the Royal Festival Hall...



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